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..... *News and Views* from the Farm Management Staff

UNITED STATES DEPARTMENT OF AGRICULTURE
FEDERAL EXTENSION SERVICE
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Dear Farm Management Extension Workers:

Agricultural Symposium Conducted by IBM CURRENT SERIAL RECORDS

Persons from 19 States, the District of Columbia, Germany, France, Venezuela, and Canada, representing industrial, farm, research, education and credit interests, attended an IBM sponsored symposium at Endicott, New York, September 23-26. The program for the symposium was arranged in cooperation with the Farm Foundation. Wendell A. Clithero, IBM Agricultural Representative, Chicago, served as the course manager and was the "spark plug" of the symposium. A "climate" that was the ultimate for idea exchange and for challenging continued developments in management and efficiency in agriculture was maintained. Participants representing Extension were: Becker, Pa.; Burlingame, Calif.; Campbell, Ariz.; Doneth, Mich.; Libra, Calif.; Nelson, Neb.; and Vollmar, FES. Reference copies of the stimulating papers presented will be available to States at a later date.

Handbook of Agricultural Charts

Single copies of the "Handbook of Agricultural Charts" are being distributed to extension economists; and to county agricultural and home demonstration agents, State leaders and district agents. About 30 additional charts will be contained in a special supplement to the November issue of The Farm Index. The Handbook and The Farm Index supplement will replace the annual Agricultural Outlook Chartbook issued at the USDA Outlook Conference.

Most of you are familiar with The Farm Index. It is published monthly by the Economic Research Service. The contents are based largely on ERS research and on material developed in cooperation with State agricultural experiment stations. All articles may be reprinted without permission. If you are not already on the mailing list to receive it regularly you should write the editor, The Farm Index, Office of Management Services, U.S.D.A., Washington, D. C. 20250

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Expansion of Management Work by Farm Bureau

The American Farm Bureau Federation has established a new position entitled Farm Business Management Advisor. This position is an outgrowth of the study of accounting and business analysis services conducted by the Farm Bureau in 1962.

Dean Brown, farm management extension specialist in Nebraska, has been employed by the Farm Bureau for this new position. He will be working out of the Chicago office with the various States in the development of management and accounting services for farmers. This is an attempt to meet a real need, often expressed by farmers, for more personal assistance on the business side of farming.

Digest of Congressional Proceedings

Because of the interest a number have expressed in how to keep in touch with legislative matters at the Federal level, we thought we should inform you of the availability of the "Digest of Congressional Proceedings" in the office of your State Director of Extension. This digest is prepared by the Office of Budget and Finance as a service to employees of the U.S.D.A. Arrangements have been made for all State directors to receive it regularly. The contents cover only items of interest to the Department of Agriculture and are solely for information, not to be quoted or cited. However, it is a good reference source on legislative progress, and commentary by congressional leaders on current farm issues.


Dairy Farm Cost-Price Relationships

In the August 1963 issue of the Dairy Situation you will find an interesting article on the "Implications of Cost and Price Relationships on Typical Dairy Farms." The basic data for this analysis come from the dairy farm areas of the Lake States and the Northeast, and have been published in the U.S.D.A. "Cost and Returns" series of publications.

Personnel Changes

R. J. Becker, Pennsylvania, has returned to his former farm management extension position following a 2-year assignment with A.I.D. Luther T. Wallace has left his position at Purdue to join the farm management extension staff at Berkeley, California. Ted Nelson has joined the farm management extension staff in Nebraska after doing PhD graduate work at Oklahoma.

Very truly yours,



Buel Lanpher
L. M. Vaughan
E. P. Callahan
G. J. Vollmar

Economists - Farm Management